



# GSA's SCHEDULE PROGRAM



*imagine the possibilities*

*millions of products and services available*

*look inside for the latest schedule program offerings from gsa*



# STATE *of the* ART

by Caroline Wenstrup

**in need of data communications equipment?  
fiber optic transmission systems?  
multi-spectral airborne imaging systems?**

*GSA offers professional audio/visual telecommunications and security solutions to meet your every need.*

GSA stands ready to provide solutions to meet your unique requirements. Schedule 58 I contractors offer the ultimate in telecommunications and audio/visual equipment, security solutions and ancillary services. Some of the state-of-the-art products and services offered are:



- Telecommunications Equipment
- Recording & Reproducing Audio/Visual Equipment
- Closed Circuit / Surveillance Equipment
- Monitors and Monitors/Receivers

- Ancillary Services
- Leasing
- Excellent Customer Service
- Timely Response to Urgent Requirements

Contact one of our highly qualified experts today to receive the highest level of service and reliability. To view a complete list of professional audio/visual telecommunications and security solution contractors, visit our Schedules e-Library at [gsaelibrary.gsa.gov](http://gsaelibrary.gsa.gov), keyword search **58 I**.



# look, listen, record, playback

GSA schedule 58 I also offers a variety of options for your television, audio and video equipment needs, and has recently been expanded to include seven new SIN's (special item numbers).

## Televisions

All standard sizes are available and range from 13" to projection, with options that include high definition and single/dual stereos. Special features include consoles, television tables, wall-mounted televisions, plasma monitors, portable televisions and much more.

## Home Video Equipment

Includes VCRs, dual VCR/duplicator (VHS), laser disc players, HiFi stereo recorders with remote.

## Home Audio Equipment

These products allow you to build your home theater system to your desired audio level. Includes stereo systems (receivers, CD players, turntables and cassette players). A wide range of speaker systems is also available.

New SINs include:

### 219-3 Televisions

### 219-4 Televisions for Hospitals, Hotels and Motels

### 219-9 VCRs, VCPs and DVD players

### 219-10 TV/VCR Combination Units

**219-11 Audio Components** — offers a variety of stereo and home theater systems and includes CD players, 5-plus disc changers, cassette players and recorders, CD and clock radios, desktop stereo systems, turntables, receivers and tuners.

**219-12 Television and Audio Accessories** — includes headphones, TV/video cabinets, ceiling and wall mounting systems, tripods, digital satellite systems, projection TV protective shields, cables, connectors and much more.



**219-13 Handheld Camcorders** — includes full-size camcorders and palmcorders, HiFi camcorders, digital palmcorders, LCD monitors and digital or VHS camcorders.

## Energy Star

Five of the seven new SINs available on the Schedule are rated under the Environmental Protection Agency's (EPA)



Energy Star Program, which is an initiative between GSA, the EPA, and the Department of Energy (DOE), to provide the Federal community with a broad range of energy efficient products. These SINs, which contain Energy Star products, are highlighted in green in the listing above.

The five SINs containing EPA Energy Star products are considered to be energy efficient and are identified with the special symbol seen at the beginning of this article. This means that these products meet or exceed the energy efficient criteria for Federal government purchasing that was established by the EPA's Energy Star Program and the DOE's Federal Energy Management Program.

GSA strives to help you meet energy reduction goals by offering you a variety of energy efficient products. When you buy these Energy Star products from us, you are meeting the requirements established by the Energy Policy Act, FAR Subpart 23.2, and Executive Orders 13123 and 13221.

For more information on the 58 I Schedule and for a listing of GSA Contractors under this schedule, please visit Schedules e-Library at [www.gsaelibrary.gsa.gov](http://www.gsaelibrary.gsa.gov), keyword search 58 I, or contact your GSA representative:

James Concannon  
(215) 446-5020  
(215) 446-5112 fax  
[james.concannon@gsa.gov](mailto:james.concannon@gsa.gov)

For more information on the EPA's Energy Star Program and other environmentally friendly products and services, please contact:

Sharon Booker  
(703) 305-6341  
(703) 308-3658 fax  
[sharon.booker@gsa.gov](mailto:sharon.booker@gsa.gov)

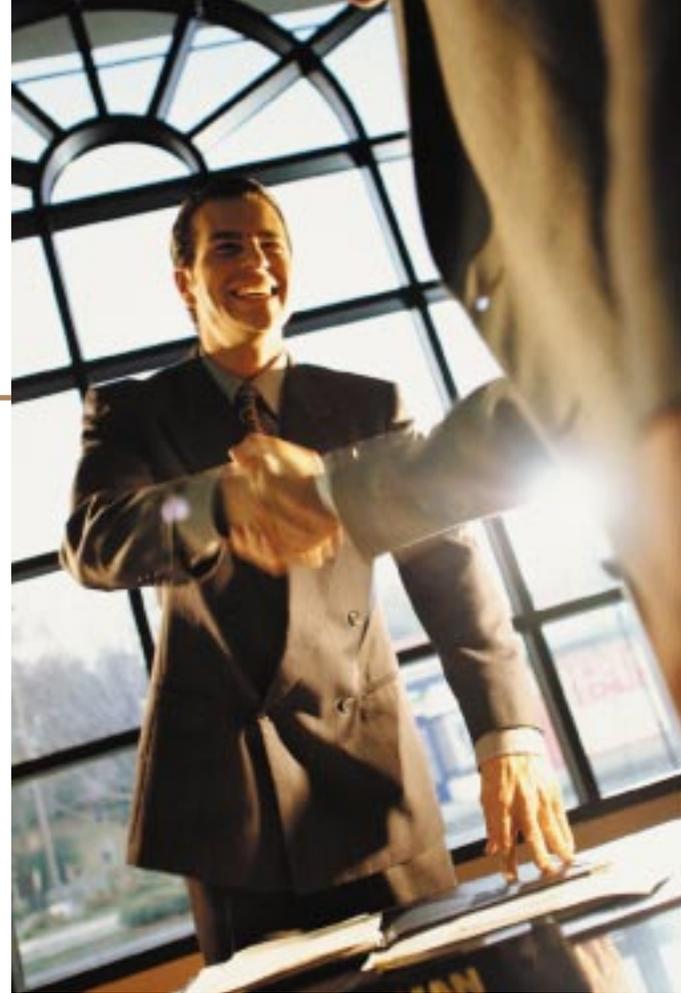
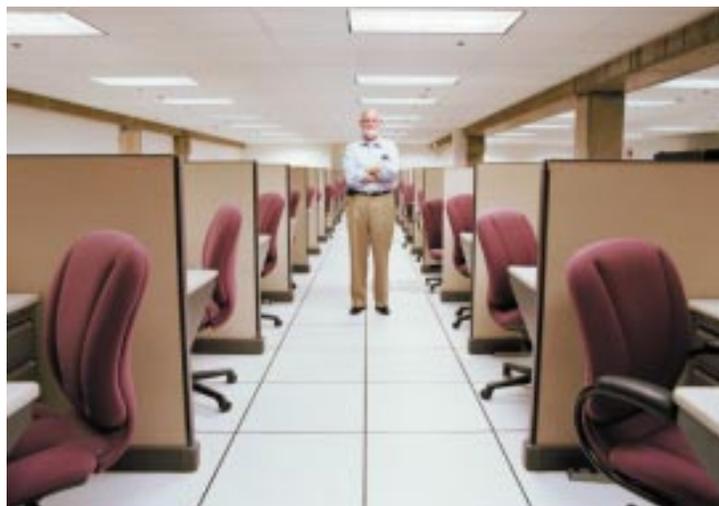
# leveling the field

## security screening services

*by Peter Daniel Davis*

Successful team building is dependent on finding that ideal mix of employees to fill your available positions. GSA offers security screening services to help you maximize your potential for success when building a team.

In the past, knowing the people who worked for you was often enough. Today, it is also essential to know the people who may work for you. To help you acquire information on prospective employees, and make the most of your hiring potential, GSA offers contractors on Schedule that conduct security screening with care and professionalism. Upon request, investigative services can support Departments/Agencies in acquiring information and perform Requests for Investigative Reports in the areas of public trust, national security, and suitability investigations in compliance with the appropriate sections of the United States Code (USC) (i.e.,



Title 5, Title 15, etc.), Executive Orders, and Department/Agency Directives, Policies and Procedures.

Information that may be verified through security screening includes previous employers, salary history, professional licenses, criminal records, school credentials, past residences, family and neighbors, and credit history. All investigative activities are conducted in compliance with the Fair Credit Report Act, (Title 15 USC), as amended.

Additional information on security screening is available on GSA schedule 738 X, Human Resources & Equal Employment Opportunity Services.



For more information, please contact:

Valerie Thomas  
(212) 264-2496  
valerie.thomas@gsa.gov



# Integrated Consultants

A graphic logo for Integrated Consultants, featuring a stylized orange and brown woven or lattice pattern.

*San Diego, California*

GS 23F-0118L – Professional Engineering Services  
871 – 3 System Design, Engineering & Integration  
Disciplines: Chemical, Electrical and Mechanical  
No Exceptions DCAA Audit, PRO-Net P0222928  
SBA – Woman Owned, HUBZone Certified  
Defense Security Service – Secure Site

Rugged Electronic Communication Systems  
Defense Acquisition Services – Applied Mechanics  
Technical Process Systems and Facilities Integration

*Tel: 619.435.0081 POC: David K. Aberizk, P. E.*  
*DAberizk@icpoc.com www.integratedconsultants.com*

*Our Professional Services support Legislated Award Directives with competitive rates,  
technical competence, and Engineering Problem Solving Performance!*



# a broad spectrum

offering the federal community direct access  
to a vast array of professional services.

*by Susan Farrar*

GSA makes industry experts in the areas of engineering, finance, and marketing and media services available to Federal agencies through our schedules program.

Agencies placing orders with our schedules need not worry about the full and open procurement process that includes seeking further competition, synopsis requirements, making determinations of fair and reasonable pricing, or considering small business set asides. GSA has already addressed ALL of these issues for you! Agencies save time and money when they use the Professional Services schedules, and they can rest assured that their procurement will be the best value available and will comply with all applicable regulations. Therefore, we take the stress out of the acquisition process so that agencies can focus on their core missions.

## Take a look at just some of the types of professional services GSA provides

### Professional Engineering Services

Schedule 871

Skilled firms provide agencies with the expertise they need in the Chemical, Electrical, Mechanical and some components of Civil engineering fields. Our contractors help with numerous engineering sub-disciplines as well. Therefore, if you are having trouble getting top-notch engineering support, make the right

move and use the Professional Engineering Services Schedule. This schedule allows you to order one or more cycles of typical engineering requirements such as: Strategic Planning for Technology Programs/Activities; Concept Development and Requirements Analysis; System Design, Engineering, and Integration; Test and Evaluation; Integrated Logistics Support; and Acquisition and Life Cycle Management. Please visit [www.fss.gsa.gov/services/engineering](http://www.fss.gsa.gov/services/engineering) for more information.

### Financial and Business Solutions

Schedule 520

First, FABS offers access to the industry's foremost companies that assist Federal agencies in the origination, evaluation, management, resolution, and disposal of various assets. Second, financial services offered through the FABS schedule allow customer agencies to comply with regulatory requirements such as: the Chief Financial Officers Act, the Government Management Reform Act, the Government Performance and Results Act, the Inspector General Act, OMB Bulletins and Circulars, Yellow Book Standards, and the Travel and Transportation Reform Act of 1998. Third, industry experts under the FABS Schedule provide access to accurate and timely

financial and business information. This assists the Government in making responsible and sound business decisions. The contractors will collect, organize and store the information and then provide the data to you in a customized format. Find out how FABS can provide you with a one-stop total financial solution at [www.fss.gsa.gov/services/fabs](http://www.fss.gsa.gov/services/fabs).

### Marketing, Media and Public Information Services

Schedule 738 IA

The expert contractors on the Marketing, Media and Public Information Services Schedule satisfy all of your marketing needs by getting the right message out to the right people! These talented and highly-skilled contractors create, promote, and reinforce an image of your agency's products or services by using magazine and newspaper advertisements, radio, television and direct mail. Offering expertise in the areas of commercial photography, market research, graphics, video production,

website design, trade shows, and conference and events planning, you can broadcast your agency's message loud and clear! Whether you need to educate the American public about your programs and services in an innovative and exiting way, or are working to devise or improve internal communication strategies, this is the road to success! For more information, please visit [www.fss.gsa.gov/services/marketing](http://www.fss.gsa.gov/services/marketing).

Visit our website at [www.fss.gsa.gov/services](http://www.fss.gsa.gov/services) to find out more ways our Professional Services Schedules can help your agency become more successful in achieving its core missions!

For more information, please contact your GSA Representative:

(703) 305-6658

(703) 305-6144

[fss.services@gsa.gov](mailto:fss.services@gsa.gov)



## SCHEDULES

### **MANAGEMENT, ORGANIZATIONAL AND BUSINESS IMPROVEMENT SERVICES (MOBIS) SCHEDULE 874**

Federal agencies have issued several million dollars of MOBIS task orders through e-Buy, our online Request for Quotes (RFQ) tool. The e-Buy tool enables Federal buyers and Schedule contractors to electronically exchange quotes for products and services offered through the Schedules program. Over the past couple of months, Federal agencies have used the e-Buy tool to obtain a wide variety of MOBIS services. MOBIS contractors are currently:



- Assessing travel card programs
- Providing technical support to the U.S. Navy
- Supporting multiple Department of Defense Commercial Activities studies
- Providing Program Integration and Management services to the U.S. Navy and Department of Energy
- Facilitating DoD focus groups
- Performing modeling and simulation services
- Conducting a Federal healthcare market analysis for the Department of the Air Force
- Providing facilitation services for an Army Integrated Process Team

As you put together your next MOBIS procurement, consider using e-Buy to post your Request for Quotes (RFQ), Request for Information (RFI) or Sources Sought notice. The e-Buy tool is available on-line at:

[www.gsaadvantage.gov](http://www.gsaadvantage.gov).

If you have any questions regarding e-Buy, please contact us at [mobis@gsa.gov](mailto:mobis@gsa.gov) or visit the GSA Portal at: [www.gsa.gov](http://www.gsa.gov), do a search on “e-tools”, and click on the “e-Buy for buyers” hyperlink to access an e-Buy tutorial.

To learn more about the MOBIS schedule, contact the MOBIS team at: [mobis@gsa.gov](mailto:mobis@gsa.gov) or (800) 241-RAIN (7246).

### **LOGISTICS WORLDWIDE (LOGWORLD) 874 V SCHEDULE**

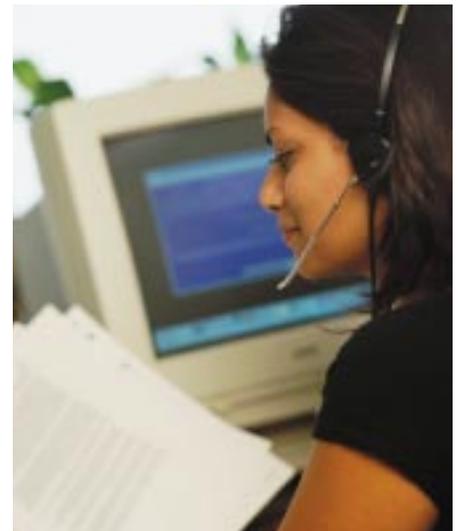
LOGWORLD provides the Federal community access to a wide array of contractors capable of receiving, moving, tracking, and transporting, material and equipment worldwide. Many LOGWORLD contractors have the capability to effectively integrate host nation capabilities with their global resources to develop cost-effective supply chain management solutions.



LOGWORLD contractors were quick to respond to several Federal agency needs during the recent Iraq war by providing broker, freight forwarding, traffic management, asset visibility and customs clearing services. Logistic experts are available who are capable of developing contingency plans and systems that permit rapid deployment and management of supplies necessary to support critical operational requirements.

LOGWORLD contractors can do more than move your supplies and equipment by road, air, rail, water, or pipeline. They can be your strategic partners, capable of providing your agency comprehensive solutions for a highly effective and efficient supply chain.

To learn more about the Logworld schedule, contact the Logworld team at: [logworld@gsa.gov](mailto:logworld@gsa.gov) or (800) 241-RAIN (7246).



## Free Multiple Award Schedule Training

GSA is offering two days of classroom training provided by certified instructors to teach participants how to use the special features of the Schedules Program. This includes how to differentiate the key tasks accomplished by GSA from those accomplished by the Schedule user, and the process necessary to successfully award and administer Schedule orders. Schedule users will learn how to obtain the best value solution(s) through the Schedules Program training.

Contracting Officers, acquisition personnel in the 1102 job series, and individuals who serve in support roles in acquiring products/services from GSA Schedules should take advantage of these classes.

Sign up today and earn while you learn. Participants receive Continuous Learning Points (CLP).

### TRAINING DATES

#### ATLANTA

Sept. 9 - 10

#### ARLINGTON

Sept. 10 - 11

#### PHILADELPHIA

Sept. 10 - 11

Sept. 16 - 17

#### SEATTLE

Sept. 16 - 17

#### DENVER

Sept. 17 - 18

#### NEW YORK

Sept. 23 - 24

#### BOSTON

Sept. 30-Oct. 1



Additional dates and locations will be added in October 2003. For scheduling and inquiries on classroom training, please contact Patricia Miller at (703) 305-7540 or e-mail [patricia.miller@gsa.gov](mailto:patricia.miller@gsa.gov).



## Who says good financial help is hard to find?

Hiring financial consultants, budget analysts, or obtaining credit reports doesn't get any easier. Conducting an agency-wide audit? Need factual data to support financial and business decisions? Regardless of your needs, our contractors can get the job done. To learn more about GSA's Financial and Business Solutions (FABS) Schedule, email us at [fss.services@gsa.gov](mailto:fss.services@gsa.gov), or for a list of actual contractors visit [fss.gsa.gov/fab](http://fss.gsa.gov/fab).



Smarter Solutions

# Unified Industries Inc.

is proud to support GSA and Government Engineering through our Professional Engineering Services — Schedule GS-23F-0249L

## Unified Industries Incorporated

is proud to support the work of the government with professional engineering services of the highest quality.

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- Resolving configuration management issues afloat and ashore;
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- Performing business process reengineering and ERP implementations;
- Implementing distance training and support technologies.

## Unified Industries Incorporated

Corporate Headquarters  
6551 Loisdale Court, Suite 400  
Springfield, VA 22150  
**phone** 703-922-9800  
**fax** 703-971-5892  
**web** [www.uui.com](http://www.uui.com)  
**email** [contact@uui.com](mailto:contact@uui.com)

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# TRAINING AND SEMINARS

