



## BOOK REVIEWS

# FOREIGN POLICY AND THE ARCHITECTURE OF DIPLOMACY

by *Brian Insolo*

GSA Schedule 76, Publication Media, has a variety of books and publications on U.S. foreign policy from a number of vendors. The Schedule offers a great opportunity for you to learn more about the Department of State, the current Secretary of State Colin Powell, and former Secretaries of State Henry Kissinger, Dean Acheson, and Warren Christopher. Also available is a study of America's embassies discussing function, style, and security of the structures while concentrating on the political drama of building embassies during the Cold War.

### **My American Journey**

By Colin L. Powell, Joseph E. Persico  
Ballantine Books, Inc., 1996

This engrossing New York Times #1 bestseller by the current Secretary of State tells the story of Colin Powell's birth to immigrant parents in Harlem, the rough streets he knew and his average performance at school. Eventually though, Powell enters the ROTC program and is inspired to pursue a life in the military where he serves in Germany, Korea, and is wounded in Vietnam. Many years later we see Powell during Operation Desert Storm serving as Chairman of the Joint Chiefs of Staff and learn about his rise through the Pentagon's bureaucracy.

### **Does America Need A Foreign Policy?: Toward a Diplomacy for the 21st Century**

By Henry Kissinger  
Simon & Schuster, 2002

Former Secretary of State Henry Kissinger, who served under Presidents Nixon and Ford from 1973 to 1977, puts forth the idea that the U.S. needs a coherent foreign policy stressing the nation's permanent interests. To accomplish this, we must first define our national interests. Dr. Kissinger follows this discussion by weighing in on the United States' use of sanctions.

### **Present at the Creation: My Years at the State Department**

By Dean Acheson  
Norton, W.W. & Company, Inc., 1987

Dean Acheson, who served under President Truman from 1949 to 1953, has been called the 20th century's most important Secretary of State. Acheson is credited with helping to shape The United States' vision of the world after World War II through the Marshall Plan, the creation of NATO and the Truman Doctrine. Throughout the book, interviews and journal entries are used to shed light on Acheson's achievements.

### **Chances of a Lifetime: A Memoir**

By Warren Christopher  
Scribner, 2001

The memoir of Warren Christopher, Secretary of State under President Clinton from 1993 to 1997, and Washington insider, presents the author's diplomatic initiatives in Yugoslavia, the Middle East, and China, as well as insightful glimpses of such historical figures as Boris Yeltsin, Yitzhak Rabin, and Hafez al-Assad.

### **The Architecture of Diplomacy: Building America's Embassies**

By Jane C. Loeffler  
Princeton Architectural Press, 1998

Accomplished historian Jane C. Loeffler investigates the architecture of function, style and security in America's embassies from the 19th century through the present. The book focuses primarily on the political drama of building embassies during the Cold War.

For more information, please contact:

Lloyd Brown  
(212) 264-0943  
lloyd.brown@gsa.gov

# The Aggregate of TINY Pushes...



## GSA Celebrates the Javits-Wagner-O'Day (JWOD) Program During National Disability Employment Month

by Annmarie Hart-Bookbinder

*“The world is moved not only by the mighty shoves of the heroes, but also by the aggregate of the tiny pushes of each honest worker.”* — Helen Keller

October is National Disability Employment Awareness Month, and a perfect time to celebrate the Javits-Wagner-O'Day (JWOD) Program. The Wagner-O'Day Act was originally passed in 1938 under President Franklin D. Roosevelt in order to provide employment opportunities for people who are blind by allowing them to manufacture mops and brooms to sell to the Federal government.

This unique Federal procurement program has come a long way since 1938, and now employs nearly 40,000 Americans who are blind or have other severe disabilities, enabling them to lead more productive and independent lives. The JWOD Program uses the purchasing power of the Federal government to buy quality products and services at a fair market price from participating, community-based, nonprofit agencies dedicated to training and employing individuals with disabilities.

Not only are people who are blind or have other severe disabilities a vital part of the American workforce, under the JWOD Program they are also essential suppliers of SKILCRAFT® and other JWOD products and services to the Federal government and U.S. Armed Forces. JWOD provides office supplies, such as pens and notepads; military-unique

items, such as chemical protective suits and first-aid kits; food items that support government international relief feeding programs; and services, such as janitorial/custodial, food services, call center operations and digital imaging.

National Disability Employment Awareness Month provides Federal employees with the opportunity to recognize those individuals within their agencies who support the JWOD Program, and to learn more about JWOD capabilities that meet their procurement needs. There are a number of different activities Federal employees may consider in order to recognize the JWOD Program, both in October or any time throughout the year:

- Issue an Announcement from your Secretary that recognizes the JWOD Program and National Disability Employment Awareness Month (examples of Announcements issued by other agencies can be found on the Committee's website, [www.jwod.gov](http://www.jwod.gov)). A Secretary's Announcement expresses your high-level of support for the JWOD Program to many Federal employees.
- Assist your Director or Commanding Officer in issuing a Memorandum of Support for the JWOD Program, which

recognizes the Program's value, reinforces your agency's commitment to the Program and informs Federal personnel of their responsibility to shop JWOD first (examples of Memoranda issued by other agencies can be found on the Committee's website, [www.jwod.gov](http://www.jwod.gov)).

*"All of our citizens should have the opportunity to live and work with dignity and freedom. Every October we observe National Disability Employment Awareness Month, to recognize the talents, skills, and dedication of disabled Americans who are a vital part of our workforce."*

— George W. Bush

- Hold a National Disability Employment Awareness Month event with the JWOD Program as one of the main participants. JWOD resources, including videos, literature and speakers, are all available free of charge (contact [jwodworks@jwod.gov](mailto:jwodworks@jwod.gov) for more information). Offer Continuing Education Units to acquisition professionals who attend.
- Host a JWOD Vendor Fair or exhibit to showcase JWOD product and service capabilities. Invite your JWOD contractors, and/or other local JWOD-participating nonprofit agencies, to attend and exhibit. Contact the JWOD Program at [jwodworks@jwod.gov](mailto:jwodworks@jwod.gov) for assistance.
- Plan a "JWOD Appreciation Day" for your JWOD service crew (e.g., janitorial staff at Federal buildings, food service staff at military mess halls, administrative support services staff, etc.). Have your Secretary, Procurement Executive, Program Director or Commanding Officer present outstanding JWOD employees and participating nonprofits with certificates or plaques.
- Schedule a tour of a nearby JWOD-participating nonprofit agency for your agency's decision-makers and/or purchasing staff.
- Offer JWOD training for purchase card holders and acquisition professionals (training kits are available from the JWOD Program), or arrange time for purchase card holders and acquisition professionals to visit the Federal Acquisition Institute's Online University. ([www.faionline.com](http://www.faionline.com)) to complete JWOD training for Continuing Education Units at their desks. Federal customers can also learn more about the JWOD Program in the Defense Acquisition University's (DAU) online

Acquisition 101 course (visit [www.dau.mil](http://www.dau.mil) for more information). Training is also available from JWOD Program personnel—contact [jwodworks@jwod.gov](mailto:jwodworks@jwod.gov) to make arrangements.

- Link your website to the JWOD website ([www.jwod.gov](http://www.jwod.gov)) and/or design a page of your own listing ways your agency can support the JWOD Program.
- Hang posters and decorate bulletin boards with JWOD information.

Please contact the JWOD Program if you require any assistance in planning a JWOD celebration during National Disability Employment Awareness Month at [jwodworks@jwod.gov](mailto:jwodworks@jwod.gov) or visit [www.jwod.gov](http://www.jwod.gov) for more information.



# gsa global supply and jwod



working together to provide quality,  
mandatory source items to federal customers

## **What is the Javits-Wagner-O'Day (JWOD) Program?**

The Javits-Wagner-O'Day (JWOD) Program provides employment opportunities for nearly 40,000 Americans who are blind or have other severe disabilities. The JWOD Program uses the purchasing power of the Federal government to buy products and services from participating, community-based, nonprofit agencies dedicated to training and employing individuals with disabilities.

A coordinated effort on behalf of the Committee for Purchase From People Who Are Blind or Severely Disabled (the Federal agency that oversees the Program), National Industries for the Blind (NIB) and NISH — Creating Employment Opportunities for People with Severe Disabilities, the JWOD Program provides people who are blind, or who have other severe disabilities, the opportunity to acquire job skills and training, receive good wages and benefits and gain greater independence and quality of life.

## **What products are available through the JWOD Program ?**

Current JWOD product lines include office products (e.g., pens, binder clips, paper products, etc.); environmentally friendly and recycled products (e.g., biodegradable disposable cutlery); military-specific products (such as chemical protective over garments and cold weather infantry kits); and medical supplies (such as catheters and surgical masks).

## **What are the benefits to Federal purchase card holders when buying SKILCRAFT® and other JWOD products from GSA Global Supply?**

High-quality SKILCRAFT and other JWOD products are available from GSA Global Supply at competitive prices. GSA Global Supply is the largest supplier of JWOD items, and we work closely with NIB and NISH to keep our inventory fresh. Plus, we make JWOD products easy to find and easy to order.

## **Can I be sure I am in compliance with Federal Acquisition Regulations (FAR) when I am purchasing through GSA Global Supply?**

When you order from GSA Global Supply, adherence to all Federal purchasing regulations is guaranteed. This means you won't have to worry about quality control, procurement procedures or meeting environmental standards. We do the work for you! Remember, with GSA Global Supply, you are compliant with all Federal procurement regulations. Also, we are the largest supplier of JWOD products.

## **Do JWOD Program products meet Federal requirements for recycled content and other environmentally preferable attributes?**

The JWOD Program is committed to providing products and services that Federal customers demand in both quality and performance. Additionally, as a Federal program, we must also ensure that JWOD products and services comply with Federal

mandates, including environmental initiatives. JWOD paper products meet General Service Administration (GSA) and Environmental Protection Agency (EPA) specifications and guidelines for recycled content, including post-consumer material content. Meanwhile, NIB and NISH technical experts, along with participating associated nonprofit agencies, are constantly reviewing JWOD offerings to ensure compliance with Federal requirements. JWOD recycled and environmentally preferable products are clearly marked in the JWOD Essentials and GSA's Global Supply Catalogs, as well as on [www.gsaglobalsupply.gsa.gov](http://www.gsaglobalsupply.gsa.gov).

### How can I order JWOD products through GSA Global Supply?

You can find information or place your order for JWOD products carried by GSA Global Supply by calling 800-525-8027 (7:30am to 8:00pm Eastern time, Monday through Friday). Please have your GSA SmartPay® Purchase Card ready, or your six-digit Activity Address Code (AAC) and account information available.

Or order on-line at:

[www.GSAglobalsupply.gsa.gov](http://www.GSAglobalsupply.gsa.gov).



### How can Federal purchase card holders learn more about their requirements under the JWOD Program?

- **In-class training:** Have a JWOD Ambassador come and present at your agency's training sessions or request an electronic copy of the JWOD Program's Purchase Card Training Kit. E-mail [info@jwod.gov](mailto:info@jwod.gov) to request either of these services free of charge.
- **PC Training:** Sign up for on-line JWOD training courses offered by the Federal Acquisition Institute (FAI) Online and the Defense Acquisition University, or request an electronic copy of the JWOD Program's Purchase Card Training Kit via email at [info@jwod.gov](mailto:info@jwod.gov).
- **Resources on the Internet:** Visit the websites of the Committee for Purchase From People Who Are Blind or Severely Disabled ([www.jwod.gov](http://www.jwod.gov)), National Industries for the Blind ([www.nib.org](http://www.nib.org)), and NISH ([www.nish.org](http://www.nish.org)) to learn more about how these dynamic organizations work together to provide you with procurement solutions for the future.
- **Conferences/Exhibits:** Visit the SKILCRAFT Solutions center and the NISH booths at next year's GSA PSX, Expo and Smartpay® conferences. Participate in the JWOD products and/or services training classes available at these events.



## Seats One. Holds All.



A workstation in its own shipping container, complete with locking, pop-up handle, built-in wheels, 5 cubic feet of mission-definable storage and with the new optional seat/file accessory. Ideal for use in Field Deployment...Incident Command...TDY, Project and Exercise Teams... Emergency Response...The possibilities are endless!

No matter what your mission, GO-DESK is the instant answer to all of your portable workspace needs!

Check out the GO-DESK at [www.officeshipping.com](http://www.officeshipping.com) or call The Office Shipping Company toll-free at 888.446.3375 (U.S.) or 303.972.4902 (International) CAGE CODE 1HZB6

**IRI/CEPCO**

Contract No. GS-29F-0014M  
 71 II K Comprehensive Furniture  
 Management Services



## Good Design Makes Good Business Sense

- Functional Space Planning
- Space Efficiency/Programming Studies
- Furniture Design and Layout

IRI/CEPCO is committed to creating efficient spaces that are distinctive for each client, appropriate for the working environment and sensitive to employee needs.

Our focus is on creating environments where people have freedom to interact thereby increasing morale and productivity.

### Space Planning and Design:

- Carefully Planned Use of Building Space
- Optimal Utilization
- Conceptual Design

### Furnishings:

- Inventory of Existing Furniture
- New Furniture Selection
- Specifications

---

### IRI/CEPCO, Inc.

One East Wacker Drive  
 Suite 3322  
 Chicago, IL 60601  
 Phone: 312-645-1901  
 Fax: 312-645-1936  
[irobinson@iri-cepco.com](mailto:irobinson@iri-cepco.com)

1717 "K" Street NW  
 Suite 600  
 Washington, DC 20036  
 Phone: 800-795-2158  
 Fax: 312-645-1936  
[irobinson@iri-cepco.com](mailto:irobinson@iri-cepco.com)