

# Security Solutions Converge

Total Integrated Solution Begins with GSA at  
[www.gsa.gov/securitysolutions](http://www.gsa.gov/securitysolutions)



## Acquisitions that Combine the Offerings of Several GSA Multiple Award Schedules

### Security Convergence

Security convergence is the comprehensive approach that better enables monitoring, preemption, detection, preparation, prevention, protection, management, control, response and recovery from physical and cyber attacks against the government, its citizen's vital private sector resources, and critical infrastructures. Support of the complete security requirement includes providing products and services addressing needs throughout the complete security framework: threat assessment and intelligence, deterrence, protection, recovery and remediation.

The integration of physical, personal, and data security systems requires federal agencies to seek new, innovative and interoperable solutions utilizing existing procurement tools, including GSA Multiple Award Schedules (MAS).

GSA MAS can provide solutions for many complex security needs. As the commercial marketplace evolves, GSA works to assist its customers obtain the integrated state-of-the-art solutions needed.

### Introduction to Converged Ordering

The GSA MAS program can effectively support your agency's security-convergence efforts with products and services—either from a single GSA MAS or across Schedules. GSA MAS contractors can provide total solutions for complex, cross-Schedule procurements. GSA's goal is to provide the information and training, in conjunction with industry knowledge, to enable the customer agency to obtain the needed services and products from the existing Schedules. The home base for this effort can be found at [www.gsa.gov/securitysolutions](http://www.gsa.gov/securitysolutions).

### Converged Security Solutions

#### *Single Vendors with Multiple Contract Solutions*

GSA MAS allows you the flexibility to mix-and-match Schedules to provide comprehensive integrated security solutions. Many vendors hold several GSA MAS contracts, allowing them to provide quotes for complex cross-Schedule procurements. Most contractors can also help analyze your security requirements to recommend appropriate solutions.

#### *Contractor Team Arrangements*

Contractor Team Arrangements (CTAs) are among the most useful tools available to provide your agency with comprehensive, cross-Schedule solutions. Some vendors have several GSA MAS contracts—sometimes in different disciplines—to be able to provide converged solutions that span different Schedules. Additionally, CTAs allow vendors to create their own partnerships and to provide comprehensive solutions beyond the scope of their respective contracts.

#### *Blanket Purchase Agreements*

Blanket Purchase Agreements (BPAs) eliminate contracting and open-market costs, such as the search for sources, development of technical documents and solicitations, and evaluation of offers. A BPA may further decrease costs, reduce paperwork and save time by eliminating the need for repetitive, individual purchases from GSA MAS contracts or contractor teams.



## Products and Services Already in GSA MAS Program

The GSA MAS program is the largest and most comprehensive acquisition vehicle available to the federal government. MAS contracts offer complete, state-of-the-industry products and services to meet physical and cyber requirements. The contracts also address the interoperability requirements of Homeland Security Presidential Directive 12 (HSPD12) and the related Federal Information Processing Standard (FIPS) 201 Evaluation Program for products and services.

Listed below are six cross-MAS groupings to help determine the products and/or services that meet your needs.

- **Identity Management:** Identify a person and his or her level of authorized access to facilities and systems.
- **Safeguarding Information:** Protect electronic information from unwanted access.
- **Compliance Support:** Access to solutions that offer services aiding in developing business processes and achieving and maintaining regulatory compliance.
- **Physical Security:** Physical or protective measures designed to safeguard personnel, facilities, national borders and critical infrastructure.
- **Security Systems:** Support for all phases of security system operation including design, assessment and remediation.
- **IT Services and Products:** IT products, services, and solutions are available to support the technology backbone of your security needs.

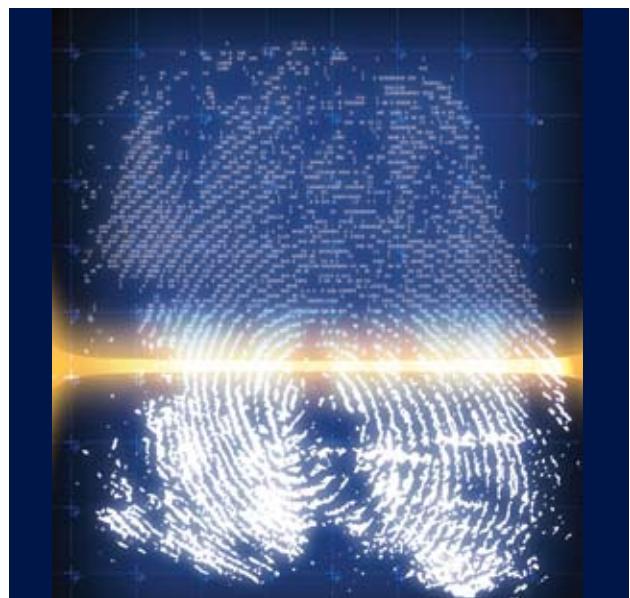
Please see the inside of this publication for the informative Security Convergence Community Crosswalk chart that provides further details about these offerings.

## Additional Information

The home base for information on security solutions is [www.gsa.gov/securitysolutions](http://www.gsa.gov/securitysolutions). This site contains links to external resources and regulations, answers to frequently asked questions, and cross-referenced listings of GSA MAS SINs by security area.

GSA invites your questions to one of our security-solution contracting experts; simply send inquiries to [securitysolutions@gsa.gov](mailto:securitysolutions@gsa.gov). This assistance is free and can provide additional information about contracting options or fee-based assisted services.

GSA Security Solutions can also be reached at (703) 605-2727.



# Security Convergence Community Crosswalk

The following Security Convergence Community Crosswalk chart simplifies identifying GSA MAS contracts to meet your specific needs. This crosswalk is designed to help translate your requirements to GSA contracts that can meet those requirements.

The Security Areas in the chart simulate store aisles, organizing related offerings for intuitive shopping. Working through the SIN Titles, you can determine which SIN or SINs best meet your needs, and can target those SINs in your Request for Quote. By identifying all the SINs relevant to a Security Area, resourcing requirements can be an easier job. The Security Convergence Community Crosswalk is a one-source reference of the contracts and acquisition methods available for product or service areas.

## How to Use This Chart (Questions? Call (703) 605-2727 or e-mail [securitysolutions@gsa.gov](mailto:securitysolutions@gsa.gov)):

1. Select a Security Area.

2. Scan down the Security Areas, reading the SIN Titles. When using a PDF version of this document (available at [www.gsa.gov/securitysolutions](http://www.gsa.gov/securitysolutions)), the SIN Title is hyperlinked to [www.gsaelibrary.gsa.gov](http://www.gsaelibrary.gsa.gov) for details and contractor listings.

3. Working through the SIN Titles, you can determine which SIN or SINs best meet your needs.

► Security Areas						GSA MAS Name • SIN Title	SIN#	
Identity Management	Safeguarding Information	Compliance Support	Physical Security	Security Systems	IT Products and Services			
						<b>GSA MAS 36: Office Imaging and Document Solutions</b>		
•	•					Security Applications For Business Machines	47 147	
	•			•		Document Destruction Services	51 507	
		•				Litigation Support Services	51 508	
				•	•	Network Connectivity Support Services	51 509	
		•				Mail Screening and Inspection Services	733 6	
						<b>GSA MAS 520: Financial and Business Solutions</b>		
	•	•		•		Business Information Services	520 16	
•	•	•		•		Risk Assessment and Mitigation Services	520 17	
•	•	•		•		Independent Risk Analysis	520 18	
	•					Data Breach Analysis	520 19	
•	•			•		Comprehensive Protection Solutions	520 20	
						<b>GSA MAS 56: Building and Building Materials/Industrial Services*</b>		
				•		Lease/Rental of Prefabricated Buildings	361 50	
				•		New Services/Products Related to Prefabricated Buildings*	361 99a	
				•		Portable, Backup or Prime Generators*	383 2	
					•	Uninterruptible Power Supplies	412 14	
				•		Power Distribution Units	412 15	
			•	•		Security Film for Doors, Windows and Walls*	563 16	
						<b>GSA MAS 66: Scientific and Services</b>		
			•			Unmanned Aerial Vehicles (UAV) Systems*	627 50	
			•			Unmanned Terrestrial Vehicle Systems*	627 57	
•			•			Video Image Analyzers and Analysis Systems*	66 122	

\*Indicates use of an abbreviated GSA MAS or SIN name. The full name, description and contractor information are available at [www.gsaelibrary.gsa.gov](http://www.gsaelibrary.gsa.gov).

Security Areas						GSA MAS Name • SIN Title	SIN#	
Identity Management	Safeguarding Information	Compliance Support	Physical Security	Security Systems	IT Products and Services			
						<b>GSA MAS 70: Information Technology Products/Services*</b>		
•	•		•	•	•	Purchase of Equipment	132 8	COOP PURCH
		•	•	•		Maintenance, Repair Services, Spare Parts*	132 12	COOP PURCH
•	•		•	•	•	Term Software License	132 32	COOP PURCH
•	•		•	•	•	Perpetual Software License	132 33	COOP PURCH
•	•		•	•	•	Maintenance of Software	132 34	COOP PURCH
•	•		•	•	•	Classroom Training	132 50	COOP PURCH
•	•		•	•	•	Information Technology Services	132 51	COOP PURCH
			•	•	•	Electronic Commerce Services	132 52	COOP PURCH
•	•		•	•	•	Wireless Services	132 53	COOP PURCH
•		•		•	•	Access Certificates for Electronic Services (ACES) Program	132 60	COOP PURCH
•	•	•		•	•	Electronic Credentials, Not Identity Proofed (Assurance Level 1)*	132 60a	COOP PURCH
•	•	•		•	•	Electronic Credentials, Identity Proofed (Assurance Level 2)*	132 60b	COOP PURCH
•	•	•		•	•	Digital Certificates, including ACES (Assurance Level 3/4)*	132 60c	COOP PURCH
•	•	•		•	•	E-authentication Hardware Tokens*	132 60d	COOP PURCH
•	•	•		•	•	Remote Identity and Access Managed Service Offering*	132 60e	COOP PURCH
•	•	•		•	•	Identity and Access Management Professional Services*	132 60f	COOP PURCH
		•	•	•	•	Public Key Infrastructure (PKI SSP) Providers*	132 61	COOP PURCH
•	•	•	•	•	•	HSPD12 Product and Service Components*	132 62	COOP PURCH
						<b>GSA MAS 71 III E: Miscellaneous Furniture</b>		
	•					GSA Approved Security Containers and Vault Doors	Various National Stock Numbers (NSNs)	
	•					GSA Approved Information Processing System (IPS) Containers	489 190	
	•					Safe, Burglary Resistant	489 166	
						<b>GSA MAS 738 X: Human Resources*</b>		
•						Human Resource Services*	595 21	
•						Pre-Employment Background Investigations	595 27	
						<b>GSA MAS 81 I B: Shipping, Packaging and Packing Supplies*</b>		
	•		•			Unique Identification (UID)/ Radio Frequency Identification (RFID)	617 13	
						<b>GSA MAS 84: Solutions for Law Enforcement, Security and More*</b>		
•			•	•		Alarm Systems: Process Monitoring*	246 20 1	COOP PURCH
•			•	•		Alarm Systems: Miscellaneous*	246 20 2	COOP PURCH
•			•	•		Alarm Systems: Audible/Visual Warning*	246 20 3	COOP PURCH
			•	•		Alarm Systems: Patients or Detainees*	246 20 4	COOP PURCH
			•	•		Fire Alarm Systems*	246 25	COOP PURCH

\*Indicates use of an abbreviated GSA MAS or SIN name. The full name, description and contractor information are available at [www.gsaelibrary.gsa.gov](http://www.gsaelibrary.gsa.gov).

Security Areas						GSA MAS Name • SIN Title	SIN#	
Identity Management	Safeguarding Information	Compliance Support	Physical Security	Security Systems	IT Products and Services			
•	•		•	•		Access Control Systems: By Card Access*	246 35 1	COOP PURCH
•	•		•	•		Access Control Systems: Touch Access*	246 35 2	COOP PURCH
•			•	•		Access Control Systems: Parking Access*	246 35 3	COOP PURCH
•	•		•	•		Access Control Systems: Emergency Exit*	246 35 4	COOP PURCH
			•	•		Access Control Systems: Vehicle Barrier*	246 35 5	COOP PURCH
•			•	•		Other Access Control Systems	246 35 6	COOP PURCH
•		•				Professional Security/Facility Management*	246 52	COOP PURCH
			•			Guard Services	246 54	COOP PURCH
			•	•	•	Security Systems Integration and Design*	246 60 1	COOP PURCH
			•	•		Security Management and Support	246 60 2	COOP PURCH
			•	•		Security System Life Cycle Support	246 60 3	COOP PURCH
			•			Boats, Powered	260 01	COOP PURCH
			•			Canine Equipment, Search Detection*	426 2a	COOP PURCH
			•			Night Vision Equipment	426 4c	COOP PURCH
			•	•		Metal and Bomb Detection Equipment	426 4k	COOP PURCH
•			•			Fingerprinting/Palmprinting	426 4l	COOP PURCH
•			•	•		Surveillance Systems	426 4s	COOP PURCH
•			•			New Services/Products Related to Law Enforcement*	426 99	COOP PURCH
			•	•		Intrusion Alarms	246 40	COOP PURCH
			•	•		Facility Management for Security	246 42 1	COOP PURCH
			•	•		Perimeter Security/Detection Systems	246 43	COOP PURCH
			•			Body Armor	426 1B	COOP PURCH
			•			Bomb Detection Equipment	426 4E	COOP PURCH
			•			Aircraft Armoring	426 5A	COOP PURCH
			•			Vehicle Armoring	426 5B	COOP PURCH
						<b>GSA MAS 874: Mission Oriented Business Integrated Services</b>		
	•	•				MOBIS Consulting Services	874 1	
	•	•				MOBIS Facilitation Services	874 2	
	•	•				MOBIS Survey Services	874 3	
		•				MOBIS Training Services	874 4	
		•				Program and Project Management	874 7	
						<b>GSA MAS 874V: Logistics Worldwide</b>		
•		•				Deployment Logistics Services	874 504	
						<b>GSA MAS 899: Environmental Services</b>		
		•				Environmental Compliance Services	899 2	
		•		•		Environmental Advisory Services	899 6	
			•	•	•	Geographic Information Services (GIS)	899 7	

\*Indicates use of an abbreviated GSA MAS or SIN name. The full name, description and contractor information are available at [www.gsaelibrary.gsa.gov](http://www.gsaelibrary.gsa.gov).

