

JWOD CATALOG

Products and Services Through The
Priority Source Program

Javits-Wagner-O'Day

Selected JWOD (NIB/NISH) Products
1999-2000



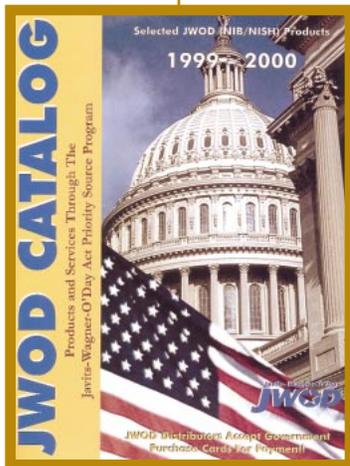
JWOD Distributors Accept Government
Purchase Cards For Payment!

NIB/NISH — Javits-Wagner-O'Day (JWOD)

THE JWOD PROGRAM: DOING BUSINESS IN THE NEW MILLENNIUM

As we usher in the New Year, Century and Millennium, the Javits-Wagner-O'Day (JWOD) Program is taking stock of our accomplishments over the past several years and looking forward to the many exciting initiatives for "Y2K."

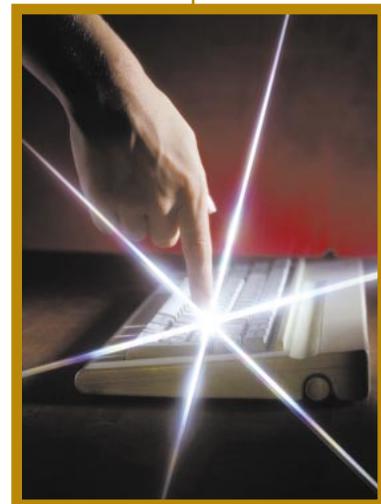
First, our thanks to all of the Federal customers who have supported the JWOD Program over the years, recognizing the quality and value we have to offer. What further distinguishes the JWOD Program from other suppliers is the fact that we create employment and training opportunities for people who are blind or who have other severe disabilities. And, of course, the JWOD Program remains a mandatory source of supply for Federal employees. It's the right thing to do, but at the same time, the JWOD Program makes it **easy to do the right thing**. Our new and improved ways of doing business are discussed below.



But we would be remiss not to reflect on some larger changes made in the past decade for people with disabilities as a whole. With the 1990 passage of the Americans with Disabilities Act (ADA), our society began to break down the architectural and attitudinal barriers to the employment of persons with disabilities. The JWOD Program opens additional doors for thousands of Americans who are blind or have other severe disabilities, by giving them the opportunity to work on Federal contracts—earning skills, income and greater independence.

New Ways of Doing Business

Never before have Federal customers had so many options when it comes to ordering office supplies and general products. Now, they can access JWOD (also known as NIB/NISH) and other products they need through the **GSA Advantage!** On-line Shopping System, through authorized commercial distributors on GSA Schedule... or even directly through the JWOD Program. That's right, one of our top changes for Fiscal Year 2000 was to create <http://www.jwod.com>, to take orders over the Internet with next-day delivery available on the most popular JWOD office and general products.



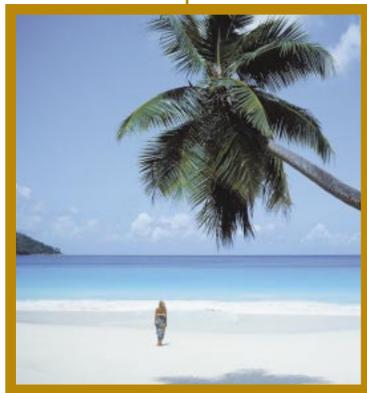
Federal employees may also call toll-free 1-877-GET-JWOD (877-438-5963) or fax orders to 1-877-FAX-JWOD (877-329-5963). Military customers are encouraged to visit their local base supply centers, several of which are operated by JWOD-participating nonprofit agencies and offer the full line of JWOD supplies. With all JWOD Program distribution channels, Government "SmartPay" Purchase Cards are accepted for payment.

New Ways of “Greening” JWOD Products and Services

In 1999, we saw an emphasis on “Greening the Government” through waste prevention, recycling and Federal acquisition. This trend will continue into the new millennium and the market for “green” products and services is expected to increase dramatically.

To meet our customers’ expectations, the JWOD Program continues to review each paper and non-paper office product it furnishes to ensure they meet the Environmental Protection Agency’s Comprehensive Procurement Guidelines (CPG) for recycled content material. The JWOD Program is examining other products to determine how manufacturing process can be improved to lessen the impact on our planet. For example, pens made of cornstarch or seaweed, trash bags made using 100% recycled plastic and cleaning supplies made using nontoxic, biodegradable ingredients are either in development or already available through the JWOD Program (check <http://www.jwod.com> for specific product availability and pricing.)

The JWOD Program is taking a leadership role in the environmental arena through our partnership with a third-party certification organization — Green Seal. Green Seal researches and tests products’ environmental claims against stringent standards. If a product passes the test process, a “Green Seal” of approval is issued and consumers can be assured that the product meets its environmental claims. Several JWOD supplies are already undergoing this testing process, and we will update MarkeTips readers on our results in future issues.



JWOD Program services also offer many ways to benefit the environment while meeting Federal agencies’ requirements. Base- or building-wide recycling services are one of the JWOD Program’s many capabilities in this category. At the same time, JWOD repair and refurbishing services enable the Government to reuse products and conserve natural resources. In another example, some JWOD-participating nonprofit agencies remanufacture laser toner cartridges, saving landfill space and Federal dollars.

New Ways of Spreading the Word

Also appropriate for the new millennium, JWOD staff has partnered with the Federal Acquisition Institute to enable distance-based learning about the JWOD Program. At <http://www.faionline.com>, a free JWOD seminar including purchase card and contracting information is available via the Internet. The seminar offers exercises and self-tests to make learning about the JWOD Program interesting and fun. Upon completion, students may print a certificate of achievement. The JWOD seminar is a great way to expand or refresh knowledge of the JWOD Program.



C O N T A C T

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