

One-Stop Solutions for Telecommunications: SATCOM-II

A GSA Integrated Technology Solution for Your Satellite Needs



Introduction to SATCOM-II

If your agency requires end-to-end satellite solutions, look to GSA's Satellite Services-II (SATCOM-II) program. Specially designed by the acquisition experts at GSA, SATCOM-II provides a full range of commercial satellite solutions, including:

- Mobile, fixed and broadcast services;
- Applications such as emergency response/Continuity of Operations (COOP), distance learning, Internet access, and telemedicine; and
- Design, installation, training, operations and maintenance.

Benefits

- **Competitive Pricing** – All equipment and services offered under the SATCOM-II contract are equal to, or less than, commercial pricing.
- **Continuous Competition** – The government awarded multiple contracts that, throughout the life of the acquisition, provide a broad array of service options and continuous competition among service providers.
- **Full Range of Commercial Offerings** – The government awarded contracts that provide a wide range of commercial satellite offerings, including mobile, fixed and broadcast solutions.
- **Service Quality** – The SATCOM-II program includes agreements to ensure that high-quality service is delivered throughout the life of the contracts.

When Ordering

Whenever you choose to use SATCOM-II contracts, you will experience flexible ordering and billing options. You may take advantage of direct ordering and billing, or opt for GSA-assisted ordering and billing. GSA e-Buy is also an easy way to receive quotes from SATCOM-II contractors; for further information about e-Buy, please visit www.gsa.gov/ebuy.

For More Information

To view a contact list of SATCOM-II providers, see the reverse side of this publication. A printable PDF of the "SATCOM-II Customer User Guide" is available online at www.gsa.gov/satcom; to access the guide, simply follow the hyperlink at the end of the overview's second paragraph. For further information, contact the SATCOM-II program manager Jim Russo at (703) 306-6631 or jim.russo@gsa.gov.

Contract Type

SATCOM-II encompasses 25 multiple-award, indefinite delivery/indefinite quantity (IDIQ), fixed-price, five-year contracts, which were awarded May 2007.

Service Types

Type I – Transport services. All service providers offer Mobile Satellite Service (including satellite phone and mobile voice/data systems) and/or Fixed Satellite Service (from multiple space segment providers).

Type II – Applications services. These include distance learning, emergency response/Continuity of Operations Plan (COOP), telemedicine, streaming video, and Broadcast Satellite Service (BSS). All providers offer at least one satellite-applications service.

Type III – Design, engineering, and maintenance services. This type of service provides satellite system engineering design, configuration, installation, implementation, training, and ongoing maintenance and operational support for the services delivered under Types I and II.

Type IV – Professional support services (small businesses only). Professional support services include: abstract or concept studies and analysis; strategic and preliminary planning; requirements definition and analysis; the evaluation of alternative technical approaches; modeling and simulation; enterprise architecture design; cost/cost-performance tradeoff analysis; feasibility analysis; regulatory compliance support; system engineering; independent verification and validation; and information assurance (IA) certification and accreditation.



SATCOM-II Service Providers

Americom Government Services, Inc.

Contract GS00T07NSD0011
David Benning, (703) 917-5608
david.benning@americom-gs.com

Arrowhead Global Solutions, Inc.

Contract GS00T07NSD0012
Peter Detlefs, (703) 752-6843
peter.detlefs@arrowhead.com

ARTEL, Inc.

Contract GS00T07NSD0013
Alexander Purves, (703) 620-1700
apurves@artelinc.com

AT&T

Contract GS00T07NSD0014
Kimberly Williams, (301) 858-9710
kw065p@att.com

CVG, Incorporated*

Contract GS00T07NSD0015
B. Cayce Ramey, (703) 506-5824
cramey@cvginc.net

DasNet*

Contract GS00T07NSD0016
Steve Hemming, (631) 792-1614
steve.hemming@dasnetcorp.com

DRS Technical Services, Inc.

Contract GS00T07NSD0017
Pam Flail, (703) 444-1080
pflail@drs-tsi.com

E&E Enterprises Global, Inc.*

Contract GS00T07NSD0018
Walter (Walt) Franklin
(757) 826-9532 x303
walt.franklin@eeenterprisesinc.com

Electronic Data Systems (EDS)

Contract GS00T07NSD0019
Kevin Woznick, (703) 733-3766
kevin.woznick@eds.com

General Dynamics C4 Systems, Inc.

Contract GS00T07NSD0021
Pascale Matte, (480) 726-1287
pascale.matte@gdc4s.com

Global Communication Solutions, Inc.

Contract GS00T07NSD0020
Eric Clague, (585) 742-9135
eric.clague@l-3com.com

Hughes Network Systems, LLC

Contract GS00T07NSD0022
Dave Tuscano, (301) 601-7284
govhughes@hns.com

Intelsat General

Contract GS00T07NSD0023
Edward Mangiero, (301) 571-1218
edward.mangiero@intelsatgeneral.com

Knight Sky Consulting and Associates, LLC*

Contract GS00T07NSD0024
Bethany Shipp, (240) 252-1955
bethany.shipp@knight-sky.com

Mackay Communications

Contract GS00T07NSD0025
Robert Byrd, (904) 724-6101 ext. 16
robert.byrd@mackaycomm.com

New Orleans Teleport, Inc.*

Contract GS00T07NSD0027
Barbara Lamont, (337) 262-6080
customercare@callsplus.net

Psi Systems, Inc.*

Contract GS00T07NSD0028
Michael Pollack, (240) 606-6204
mpollack@psi-sys.com

RiteNet*

Contract GS00T07NSD0029
Matthew Mockerman
(301) 251-5636, ext. 202
mmockerman@ritenet.com

Satellite Communication Systems, Inc.*

Contract GS00T07NSD0030
Duane Deprew, (757) 723-0835
duane@sat-tel.com

Segovia, Inc.

Contract GS00T07NSD0031
Paul Shanahan, (703) 621-6415
paul.shanahan@segoviaip.com

SkjeiTelecom, Inc.*

Contract GS00T07NSD0032
William (Bill) Swart, (703) 917-9882
bill.swart@skjeitelecom.com

Stratos Mobile Networks, Inc.

Contract GS00T07NSD0033
Michael T. Carew, (709) 748-4235
Mike.carew@stratosglobal.com

Telecommunication Systems, Inc.

Contract GS00T07NSD0034
Kevin A. Chase, (410) 280-1093
kchase@telecomsys.com

Vizada, Inc.

Contract GS00T07NSD0035
Stefan Tillard, (301) 838-7814
stefan.tillard@vizada.com

ViaSat, Inc.

Contract GS00T07NSD0036
Bill Hwang, (703) 624-7606
bill.hwang@viasat.com

All Service Providers offer Types I, II, and III services.

* Denotes small businesses. Note: Only small businesses may provide Type-IV services.

For more information, visit www.gsa.gov/satcom.

